

**Research Bank**

Journal article

**Examining the influence of acute instructional approaches on the decision-making performance of experienced team field sport players**

**Buszard, Timothy, Farrow, Damian and Kemp, Justin**

This is an Accepted Manuscript version of the following article, accepted for publication in *Journal of Sports Sciences*.

Buszard, T., Farrow, D. and Kemp, J. (2013). Examining the influence of acute instructional approaches on the decision-making performance of experienced team field sport players. *Journal of Sports Sciences*, 31(3), pp. 238-247.

<https://doi.org/10.1080/02640414.2012.731516>.

It is deposited under the terms of the Creative Commons Attribution-NonCommercial-NoDerivatives License, which permits non-commercial re-use, distribution, and reproduction in any medium, provided the original work is properly cited, and is not altered, transformed, or built upon in any way.

1 Running head: PERCEPTUAL-COGNITIVE SKILL AND INSTRUCTIONAL FOCI

2

3

4

5

6

7 Examining the influence of acute instructional approaches on the decision-making  
8 performance of experienced team field sport players

9

10

11 Tim Buszard<sup>1</sup>, Damian Farrow<sup>2,3</sup> and Justin Kemp<sup>1,4</sup>

12

13

14 <sup>1</sup>School of Exercise Science, Australian Catholic University, Fitzroy 3065, Australia.

15 <sup>2</sup>Victoria University, Institute of Sport, Exercise and Active Living. PO Box 14428,  
16 Melbourne, VIC 8001 Australia.

17 <sup>3</sup>Australian Institute of Sport. PO Box 176, Belconnen ACT 2617, Australia

18 <sup>4</sup>Centre of Physical Activity Across the Lifespan, Australian Catholic University. Fitzroy  
19 VIC 3065, Australia.

20

## Abstract

We examined the influence of instructions on decision-making accuracy using video simulations of game-specific scenarios in Australian football. Skilled performers (average age of  $23.4 \pm 4.2$  y) differing in experience (range 0 to 339 AFL matches) assumed the role of the key attacker and verbally indicated their kicking decision. Participants were randomly stratified into three groups: (1) LOOSE (n = 15) – instructed to “keep the ball away from the loose defender”; (2) TTF (n = 15) – instructed to “take the first option”; and (3) NI (control) (n = 16) – given no instructions. Gaze behaviour for a subset of participants (n = 20) was recorded. In the scenarios with an even number of attacking and defensive players, the decision-making accuracy of LOOSE was greater than TTF. This difference was most evident for lesser experienced performers, highlighting that lesser experienced performers are more affected by instructional foci than experienced performers. Gaze behaviour was not affected by instructional foci, but visual search rate was greater in scenarios of greater player number and complexity.

Keywords: Australian football; Expertise; Visual search; Instruction; Perceptual-Cognitive skill.

## Introduction

The phrase ‘reading the play’ is often used by coaches in team field sports where perceptual-cognitive skill is integral to performance. This colloquial expression describes an athlete’s ability to anticipate future events and make appropriate decisions. A number of component processes have been identified as being important in the ability of athletes to “read the play”. For example, the ability to attend to important information in the environment (Williams, Huys, Canal-Bruland, & Hagemann, 2009), recognise and recall patterns of play (Farrow, McCrae, Gross, & Abernethy, 2010), and make correct decisions (Vaeyens, Lenoir, Williams, Mazyn, & Phillipaerts, 2007) are all key characteristics of perceptual-cognitive expertise and in some way contribute to a team sport athlete’s performance.

A relatively recent addition to contemporary decision making theory is evidence to suggest that individuals adopt simple heuristic-driven strategies (i.e. a mental shortcut that reduces decision-making time) to cope with the demands of complex scenarios such as those faced in team field sports. Raab and Johnson (2003) have argued that performers predominantly “take the first” (TTF) option generated when making decisions. This heuristic (i.e. the TTF heuristic) was based on evidence that 60% of participants took the first option as their final decision during handball game situations (Johnson & Raab, 2003; Raab & Johnson, 2007). In the same experimental series, it was demonstrated that participants’ decision-making accuracy was better when only a few options were verbalised. As an example, those performers that generated one or two options made more correct decisions than when five or six options were generated. Consequently, it was suggested that if the first option is immediately taken, it is more likely that a correct decision will be made. Recent research has provided further support for this heuristic when making decisions in dynamic and time-pressured sporting situations (Hepler & Feltz, 2012).

1           Despite the extensive literature outlining the underpinning qualities of perceptual-  
2 cognitive expertise, there is a need to ascertain how these perceptual-cognitive skills can be  
3 facilitated in practical settings. There is a relative paucity of research to substantiate the  
4 influence that instructional sets have on facilitating decision-making performance. One  
5 exception is Raab (2003) who reported that an implicit learning approach was advantageous  
6 in low complexity situations. However, when the complexity was increased by manipulating  
7 perceptual and cognitive aspects of the display, explicit learning involving “if-then” decision-  
8 making rules (i.e. *if* a player does this, *then* you do that) enhanced performance. Others have  
9 examined the influence of visual instructions (i.e. highlighting key cues) to enhance decision-  
10 making performance over more traditional verbal instructions (Canal-Bruland, 2009; Kirlik,  
11 Walker, Fisk, & Nagel, 1996). Kirlik et al. (1996) demonstrated in novice American football  
12 players that visually highlighting the key cues in the environment reduced decision-making  
13 time compared to explicit instructions. However, in general, the interaction of pattern  
14 complexity, the skill level of the performer and the nature of the instructional set used  
15 remains poorly understood.

16           Thus far, few researchers have applied the notion of the TTF heuristic as an actual  
17 instructional approach to improve decision making in team field sports. For instance, would  
18 the instruction to “take the first option” benefit players’ decision-making performance in a  
19 team field sport such as Australian football? We explored this concept not as a test of the  
20 TTF heuristic per se, but rather a translation of the concept as an instruction for athletes.  
21 Although researchers have suggested that skilled athletes may adopt a TTF heuristic when  
22 playing team field sports, it is quite possible that the application of an instruction based on  
23 this concept may actually limit players’ decision making performance. The TTF heuristic is  
24 based on a paradigm that allowed athletes to search the display and verbally generate as many  
25 options as possible before making a decision – and this final decision was found to be the

1 first option in 60% of cases (hence the use of TTF heuristic in coaching vernacular). In  
2 practice, while the application of this heuristic may be advantageous in some scenarios, if a  
3 player's attention is initially drawn to an incorrect option in other scenarios, then the wrong  
4 decision is likely to be made. In the case of team sports, there is evidence that the attention of  
5 players is often directed to teammates who provide the strongest movement (Farrow & Mann,  
6 2006). Additionally, researchers have shown that eye movements are drawn towards object  
7 motion (Schutz, Braun, & Gegenfurtner, 2011). Consequently, under the guidance of the TTF  
8 instruction, players may be limited to passing the ball to players who make strong leads or  
9 movements yet are ultimately not tactically of value.

10 To assess the influence that the TTF instruction has on decision-making performance,  
11 it needs to be compared to another instruction that will likely cause the opposite behaviour.  
12 Given that the TTF instruction encourages players to search for the first clear option to pass  
13 the ball to, it needs to be compared to an instruction that will encourage players to search  
14 more widely before making a decision. A common instruction in Australian football is to  
15 "keep the ball away from the loose defender". Such an instruction is likely to increase  
16 attention to the loose defender prior to searching for the free player to whom the ball should  
17 be kicked. We compared the TTF instruction with this commonly used coaching instruction.

18 Player experience is another key factor that influences the effect that instruction has  
19 on performance. The performance of experts can be hindered when attentional focus  
20 instructions (i.e. step-by-step skill based instructions) are given, whereas novice performance  
21 benefits from instructions that guide attentional focus to the skill performance (Beilock, Carr,  
22 MacMahon, & Starkes, 2002). Furthermore, lesser experienced performers may be more  
23 influenced by instructions than experienced performers, as evident by their greater propensity  
24 to experience inattentional blindness (Furley, Memmert, & Heller, 2010). However, research  
25 examining the effect that performer experience has on the influence of instructions is scarce.

1           Therefore, the main aim of this study was to assess the influence of specific  
2 instructional foci on the decision-making accuracy of skilled performers when viewing  
3 complex, team-sport scenarios. One group was instructed to “take the first option” generated,  
4 a second group was instructed to “keep the ball away from the loose defender”, while a third  
5 group was given no instructions (control group). It was hypothesised that that the “take the  
6 first option” instruction would result in faster but poorer decision-making than the instruction  
7 to “keep the ball away from the loose defender” as it will likely cause players to make quick  
8 decisions based on where there is movement, rather than searching the display for the best  
9 option. This would be underpinned by more fixations to players making sharp movements  
10 and a lower visual search rate. In comparison, the LOOSE group was expected to fixate more  
11 on the loose defender and have a greater visual search rate than the other groups. Visual  
12 search patterns were measured using an eye movement recorder. A second hypothesis was  
13 that both instructions would result in better decision-making accuracy than the control group.  
14 This latter prediction was based on research examining the TTF heuristic and research  
15 highlighting the importance of attending to the loose defender in soccer (Helsen & Pauwels,  
16 1992, 1993).

17           Another aim of the study was to examine the influence that instructions have on  
18 experienced performers compared to lesser experienced performers. For the purpose of this  
19 study, experience was defined by the number of games played in the elite national  
20 competition. The third hypothesis was that lesser experienced performers would be more  
21 influenced by instructional foci than their more experienced counterparts. This prediction was  
22 based on research that has examined the effect that performer experience has on the influence  
23 of instructions (Furley, et al., 2010).

24

## Methods

### *Participants*

Forty-six Australian Football League (AFL) players with an average age of  $23.4 \pm 4.2$  y (range 18.8 to 34.6 y) participated. The group had played an average of  $67 \pm 86$  games in the professional AFL competition (range 0 to 339 matches). Written voluntary consent was given by all participants. Approval for the research was given by the university's Human Research Ethics Committee.

### *Research design*

The decision-making performance of participants was assessed in response to engagement with video-based, game-specific attacking scenarios, with gaze behaviour recorded during this task on a subset of participants using a head-mounted eye movement recorder. Participants were randomly stratified into three groups: LOOSE (n = 15, 7 having eye movements recorded) were given instructions to “keep the ball away from the loose defender”; TTF (n = 15, 6 having eye movements recorded) were instructed to “take the first option”; and NI (n = 16, 7 having eye movements recorded) were given no instructions. Stratification was performed by dividing the players into the three groups according to their decision-making ability as rated by the coaching panel. The five coaches that comprised the coaching panel all had at least Level 2 coaching accreditation in the AFL and were regarded as expert coaches. They rated the decision-making ability of each player on a three-point scale. The average score for each group was: LOOSE =  $1.8 \pm 0.7$ ; TTF =  $1.9 \pm 0.8$ ; and NI =  $1.9 \pm 0.8$ .



1           The playing experience of each participant was also taken into consideration. The  
2 level of experience was defined by the number of professional AFL games played ( $> 20$   
3 games = experienced,  $n = 26$ ,  $M = 114.7$  games,  $SD = 88.1$ ;  $< 20$  games = less experienced,  $n$   
4 = 20,  $M = 4.6$ ,  $SD = 5.3$ ). Under this definition, experienced participants had also been  
5 training at professional AFL standard for at least four years, whereas less experienced players  
6 had not. The subsequent groups formed were Experienced-LOOSE ( $n = 10$ ), Experienced-  
7 TTF ( $n = 8$ ), Experienced-NI ( $n = 8$ ), Inexperienced- LOOSE ( $n = 5$ ), Inexperienced-TTF ( $n$   
8 = 8), and Inexperienced- NI ( $n = 7$ ). The majority of players in the experienced group were  
9 regular members of the ‘first (i.e. best)’ playing team, whereas the majority of players in the  
10 lesser experienced group usually played in the ‘reserve (i.e. second tier)’ team.

11

#### 12 *Filming procedure/scenario development*

13           The game-specific scenarios were filmed during competitive training to provide  
14 greater realism of movements within each trial. The scenarios involved teammates (attacking  
15 players) moving in any direction to provide kicking options for the player with the ball (i.e.  
16 the participant), while defensive opponents attempted to run alongside attacking players to  
17 minimise their chance of receiving the ball. Half of the scenarios also featured an extra  
18 “loose” defender because this is a common tactic in Australian football. The scenarios were  
19 filmed using a Sony HDR-FX1E Digital Video Camera/Recorder (Sony Corporation, Japan)  
20 set on a tripod (2.2 m high), positioned 70 m from the goals on a 45 degree angle, next to the  
21 player with the ball. This filming perspective provided a wide viewing area that closely  
22 corresponds with the field of view typically observed by a player moving into their attacking  
23 area of the field (see Figure 1). The scenarios were later edited so that the trial occluded  
24 immediately prior to the ball being kicked.

1 All scenarios lasted three to four seconds and featured various ratios of attacking and  
2 defensive players. The scenarios varied in the expected decision to be made, with the correct  
3 decision pre-determined and agreed upon by the coaching panel. In order for the decision to  
4 be considered correct, an 80% agreement amongst coaches was required; less than 80%  
5 agreement resulted in that particular trial not being used. This resulted in 12 trials being used  
6 for testing, comprising two types of display: (i) 6 trials featured a 'loose' defender (*loose*  
7 *player display*), which included one 2 vs. 3 (i.e. 2 attackers versus 3 defenders), three 3 vs. 4,  
8 and two 4 vs. 5 scenarios; (ii) 6 trials featured the same number of attacking and defensive  
9 players (*even player display*), which included two 2 vs. 2, two 3 vs. 3, and two 4 vs. 4  
10 scenarios. Split-half reliability analyses demonstrated that the inter-trial reliability of the  
11 'loose' and 'even' displays were very strong (loose display,  $R = 0.94$ ; even display,  $R =$   
12  $0.85$ ).

13 All scenarios were designed to challenge the players' knowledge of typical options  
14 that they are normally confronted with in a game. As the participants were elite players from  
15 the same squad, there were team rules that also provided a general framework for the players'  
16 decision-making selections.

17

### 18 *Test procedure*

19 *Decision-making task.* Participants sat 3.3 metres from a wall on which video  
20 scenarios were projected at a size of 1.6 m (width) x 1.2 m (height). Participants were told  
21 that the footage assumed the perspective of the player with the ball running towards goal. For  
22 each trial, the participants were required to verbally indicate which player they would kick  
23 the ball to, with responses recorded by the researcher. Participants viewed four practice video  
24 scenarios followed by the 12 test scenarios. Participants were required to verbalise their

1 decision when they had made their choice or, at the latest, immediately after the video clip  
2 was occluded. This procedure ensured that responses were made within 2 s of the final frame  
3 being presented which was considered an appropriate time period.

4 *Visual search characteristics.* Twenty of the 46 participants were randomly selected  
5 from each instructional group to have their gaze behaviour recorded as they watched  
6 attacking scenarios. The Applied Science Laboratories Mobile-Eye recording system  
7 (Bedford, MA) indicated the direction that the eye was focused, through simultaneous online  
8 monitoring of the eye pupil centre and corneal reflection. The eye image and scene image  
9 were combined and saved on a DVCR tape. The sample rate was 25 Hz. Of the 240 video  
10 trials analysed, only 4 did not record correctly and, hence, these trials were removed from  
11 data analysis. A subset of the eye movement data was re-analysed to assess intra-rater  
12 reliability [intra-class correlation (3,1)  $\geq 0.97$  for each visual search variable]. Visual search  
13 behaviour was examined from the beginning of each trial until the end.

14

15 *Dependent variables and analysis.*

16 *Decision-making accuracy* – expressed as the percentage of decisions that were correct as  
17 decided by the coaching panel (in %).

18 *Decision-making time* – expressed in milliseconds as the time from the beginning of each  
19 video trial to the point when the participant began verbalising their decision. This was  
20 measured via video replay to a resolution of 40ms.

21

22 Definition of the visual search variables:

23

24 *Mean number of fixations* – a fixation was defined as a condition in which the eye remained  
25 stationary ( $1.5^\circ$  of movement accepted) for a period of at least three frames ( $\geq 100$  ms).

1 *Mean fixation duration* – the sum duration of all fixations in each trial, divided by the number  
2 of fixations.

3 *Search rate* – the mean number of fixations per second.

4 *Fixation location* – the percentage viewing time on various locations within the display.

5 Fixation location was coded using two systems, designed to allow comparison across the  
6 different types of trials:

7 (a) The first coding system involved dividing the display into locations (see Figure 1): (i)  
8 the first attacker and defender from the left of the screen (A1D1); (ii) the second attacker and  
9 defender (A2D2); (iii) the third attacker and defender (A3D3); (iv) the fourth attacker and  
10 defender (A4D4); (v) the loose defender; (vi) nearest side space; (vii) furthest side space;  
11 (viii) corridor space; (ix) goal square space; and (x) an unclassified area that did not match  
12 with the locations already coded. Subsequent analysis revealed that the four locations of  
13 ‘space’ were rarely fixated on by the majority of participants and, therefore, these four areas  
14 were combined to form a single location referred to as ‘open space’, while the ‘unclassified’  
15 area was removed from data analysis because participants did not fixate on this area in any  
16 trials.

17 (b) The second coding system involved identifying the specific characteristics of each of  
18 the players in the display (i.e. A1D1, A2D2, A3D3, A4D4, and the loose defender) by  
19 recording their location and the strength of their movement (or ‘lead’). Location was divided  
20 into three areas (also shown in Figure 1) – left field, centre field, and right field (see Raab &  
21 Johnson, 2007). The upper and lower thirds of the display were not included because these  
22 areas were never attended to. Each player’s position was determined by their location at the  
23 beginning of the trial. Strength of any lead that occurred was either recorded as strong or  
24 weak. For the purpose of this study, a strong lead was defined as any sharp acceleration by an

1 attacking player in any direction to provide a kicking option for the player with the ball (i.e.  
2 the participant). In comparison, a weak lead was defined as an attacking player moving  
3 slowly in any direction without any definitive purpose.

4 \*\*\* Figure 1 near here \*\*\*

#### 5 *Statistical tests*

6 The analyses consisted of (1) non-parametric statistics for decision-making accuracy  
7 data and (2) parametric statistics for decision-making time and eye movement data. Peat and  
8 Barton's (2005) guidelines for assessing normal distribution were followed. Decision-making  
9 accuracy data were not normally distributed and, therefore, non-parametric statistical tests  
10 were used. Differences between the three groups in decision-making accuracy were examined  
11 when all players were included, and within the less experienced and experienced players,  
12 respectively. Since non-parametric tests were used, medians (*Mdn*) and inter-quartile ranges  
13 (*IQR*) were reported. Consequently, differences in decision-making accuracy were examined  
14 using the Kruskal Wallis test. If the main effect was significant, Mann Whitney-U tests were  
15 conducted as a post-hoc analysis using Bonferroni correction. The *p* value was adjusted to  
16 0.017. For these data, Cramer's *V* was calculated to measure effect size.

17 Decision-making time, mean number of fixations, mean fixation duration and search  
18 rate were normally distributed. The distribution of fixation location data had a moderate  
19 positive skew and, therefore, required a square-root transformation to create normally  
20 distributed data (Tabachnick & Fidell, 1989). Thus, these data were analysed with parametric  
21 tests, and means (*M*) and standard deviations (*s*) were reported. Given the small sample size  
22 of each experienced and less experienced instructional group, these data were not examined  
23 between these groups.

1 Decision-making time was analysed using a one-way ANOVA while mean number  
2 of fixations, mean fixation duration, and search rate were examined through the application  
3 of a 3 (group) x 2 (display) mixed ANOVA. Group (LOOSE, TTF and NI) was the between-  
4 participants variable and display (*even player display* and *loose player display*) was the  
5 within-participant variable. Data on fixation location for each display were subjected to  
6 separate mixed ANOVA analyses. Group was again the between-participants variable and  
7 fixation location was the within-participant variable. Greenhouse-Geisser and Huynh-Feldt  
8 procedures were used to correct for violations of the sphericity assumption where appropriate  
9 (Girden, 1992). Since there were unequal sample sizes in each group, any significant main  
10 effects were further examined using Gabriel's post hoc tests (Field, 2009). Partial eta squared  
11 ( $\eta_p^2$ ) values were calculated to report effect sizes for normal data. For all tests, significance  
12 was set at  $p \leq 0.05$ .

## 13 **Results**

### 14 *Non-parametric statistics*

#### 15 *Decision-making accuracy: All players*

16 *Even player display.* The Kruskal Wallis test revealed a main effect for decision-  
17 making accuracy [ $\chi^2 (2, N = 46) = 7.31, p = 0.03, V = 0.28$ ], with post-hoc tests indicating  
18 greater accuracy for the LOOSE group ( $Mdn = 83.3\%$ ,  $IQR = 83.3 - 100 \%$ ) compared with  
19 the TTF group ( $Mdn = 80.0\%$ ,  $IQR = 66.6 - 83.3\%$ ), while neither of these groups was  
20 different to the NI group ( $Mdn = 83.0\%$ ,  $IQR = 66.7 - 83.3\%$ ). Whilst the median difference  
21 between the LOOSE and TTF groups was only 3%, the LOOSE group had a higher  
22 percentage accuracy in 5 of the 6 trials than the TTF group. Furthermore, 13 of the 15  
23 participants from the LOOSE group had the same or higher percentage accuracy than all of  
24 the participants in the TTF group.

1            *Loose player display.* There was no main effect for decision-making accuracy [ $\chi^2$  (2,  
2  $N = 46$ ) = 2.70,  $p = 0.26$ ,  $V = 0.17$ ] among the LOOSE ( $Mdn = 83.3\%$ ,  $IQR = 83.3 -$   
3  $100.0\%$ ), TTF ( $Mdn = 83.3\%$ ,  $IQR = 73.3 - 83.3\%$ ) and NI ( $Mdn = 91.7\%$ ,  $IQR = 66.7 -$   
4  $100.0\%$ ) groups.

5  
6            *Decision-making accuracy: The effect of player experience*

7            When the decision-making accuracy data for the less experienced players were  
8 collapsed (i.e. *even player display* and *loose player display* combined), Kruskal Wallis testing  
9 revealed a main effect [ $\chi^2$  (2,  $N = 20$ ) = 6.17,  $p = 0.05$ ,  $V = 0.56$ ], with post-hoc tests  
10 indicating greater decision-making accuracy for the LOOSE group ( $Mdn = 91.7\%$ ,  $IQR =$   
11  $83.3 - 100.0\%$ ) compared with the TTF group ( $Mdn = 75.0\%$ ,  $IQR = 69.0 - 82.6\%$ ), while  
12 neither group was different to the NI group ( $Mdn = 79.2\%$ ,  $IQR = 64.6 - 85.4\%$ ). In contrast,  
13 when the data of the experienced players were collapsed for analysis, there was no main  
14 effect for decision-making accuracy [ $\chi^2$  (2,  $N = 20$ ) = 2.85,  $p = 0.24$ ,  $V = 0.33$ ] among the  
15 three groups. These data indicate that the TTF instruction was more detrimental to the  
16 decision-making accuracy of lesser experienced participants, with instructional foci having  
17 no notable influence on the decision making of experienced participants.

18

19            *Parametric statistics*

20            *Decision-making time*

21            *Even player display.* A one-way ANOVA revealed no main effect for decision-  
22 making time [ $F$  (2, 17) = 1.31,  $p = 0.29$ ,  $\eta_p^2 = 0.18$ ] among the LOOSE (mean =  $3.56 \pm$   
23  $0.35$ ), TTF (Mean =  $3.49 \pm 1.34$ ) and NI (mean =  $4.23 \pm 0.94$ ) groups.

1            *Loose player display*. There was no main effect for decision-making time [ $F(2, 17) =$   
2             $.15, p = 0.86, \eta_p^2 = 0.26$ ] among the LOOSE (mean =  $4.04 \pm 0.63$ ), TTF (Mean =  $3.92 \pm$   
3             $1.32$ ) and NI (mean =  $4.20 \pm 0.75$ ) groups.

#### 5            *Visual Search Behaviour*

6            The subset of 20 players, whose visual search behaviour was measured, compared  
7            well with the entire participant cohort with respect to decision-making accuracy; hence, it  
8            was assumed that the visual search data collected was a true representation of the whole  
9            group ( $n = 46$ ). Specifically, the same trends were found between the three sub-groups as  
10           when the entire cohort were analysed. The Kruskal-Wallis test showed a main effect for  
11           decision-making accuracy [ $\chi^2(2, N = 20) = 9.22, p = 0.01, V = 0.39$ ] in the *even player*  
12           *display*, with post-hoc tests indicating greater accuracy for the LOOSE group ( $Mdn = 83.3\%$ ,  
13            $IQR = 83.3 - 100\%$ ) and NI group ( $Mdn = 83.3\%$ ,  $IQR = 83.3 - 91.7\%$ ) compared with TTF  
14           group ( $Mdn = 66.7\%$ ,  $IQR = 66.7 - 79.2$ ). Furthermore, similar to the analysis of the entire  
15           cohort of participants, no main effect for decision-making accuracy was found in the *loose*  
16           *player display* [ $\chi^2(2, N = 20) = 3.15, p = 0.21, V = 0.23$ ] among the LOOSE ( $Mdn = 83.3\%$ ,  
17            $IQR = 83.3 - 100.0\%$ ), TTF ( $Mdn = 73.3\%$ ,  $IQR = 66.7 - 82.5\%$ ) and NI ( $Mdn = 100\%$ ,  $IQR$   
18            $= 75.0 - 100.0\%$ ) groups.

19           An important initial step was to ensure that the different groups adhered to  
20           their instructional sets. Visual search data provided sufficient evidence to suggest that  
21           participants adhered to their specific instructional set. Specifically:

22           *TTF*. When the location of the TTF's group's final decision was compared to the  
23           location of the first fixation, 23.6% of first fixations matched the location of the final



1 decision. When the second and third fixations were included, this measure increased to 47.2%  
2 and 62.5%, respectively. This suggests that the location of the final decision was attended to  
3 in the early fixations, in line with the instruction of “take the first option” Furthermore, when  
4 using the fixation location coding system based on the three areas of the display (i.e. left  
5 field, centre field, and right field), it was found that this group’s final decision was to a player  
6 positioned in the same region as their first fixation in 66.7% of the trials. This is in good  
7 agreement with the findings of Raab and Johnson (2007) and suggests that the TTF group  
8 followed their specific instruction.

9 *LOOSE*. It was predicted that the instruction to “keep the ball away from the loose  
10 defender” would result in a greater number of fixations to the loose defender within their first  
11 fixation of seeing the environment. This was the case with 41% of first fixations for the  
12 LOOSE group allocated to the loose defender, which was more than any other location. The  
13 remaining 59% of first fixations were distributed across the other five locations (i.e. A1D1,  
14 A2D2, A3D3, A4D4, and open space). Comparatively, the TTF group fixated on the loose  
15 defender in 22.2% of first fixations and the NI group 20.5%.

16 The visual search data for the three instructional groups are presented in Table 1. No  
17 differences were found among the three groups in mean number of fixations, mean fixation  
18 duration and search rate, but differences were found between the two displays (i.e. *even*  
19 *player display* compared to the *loose player display*). Multi-collinearity of the visual search  
20 variables were checked using Pearson’s correlation ( $r$ ). A strong negative correlation was  
21 found between mean fixation duration and mean number of fixations ( $r = -0.83$ ).

22 \*\*\* Table 1 near here \*\*\*

23 *Mean number of fixations*. A mixed ANOVA found no main effect among the three  
24 groups [ $F(2, 17) = 0.01, p = 0.99, \eta_p^2 < 0.01$ ], nor a group x display interaction [ $F(2, 17) =$

1 2.96,  $p = 0.08$ ,  $\eta_p^2 = 0.26$ ]. A significant main effect for display was found [ $F(1, 17) =$   
2 174.54,  $p < 0.01$ ,  $\eta_p^2 = 0.91$ ], with post-hoc tests showing that the mean number of fixations  
3 was less in the *even player display* compared to the *loose player display*.

4 *Mean fixation duration.* There was no main effect among the three groups [ $F(2, 17) =$   
5 0.38,  $p = 0.69$ ,  $\eta_p^2 = 0.04$ ], nor a group x display interaction [ $F(2, 17) = 1.60$ ,  $p = 0.23$ ,  $\eta_p^2 =$   
6 = 0.16]. A main effect was found between the two displays [ $F(1, 17) = 48.44$ ,  $p < 0.01$ ,  $\eta_p^2 =$   
7 0.74], with post-hoc tests showing that mean fixation duration was significantly greater in the  
8 *even player display* compared to the *loose player display*.

9 *Search rate.* There was no main effect among the three groups [ $F(2, 17) = 0.06$ ,  $p =$   
10 0.91,  $\eta_p^2 = 0.01$ ], nor a group x display interaction [ $F(2, 17) = 3.13$ ,  $p = 0.07$ ,  $\eta_p^2 = 0.27$ ]. A  
11 main effect was found between the two displays [ $F(1, 17) = 3.13$ ,  $p < 0.01$ ,  $\eta_p^2 = 0.90$ ], with  
12 post-hoc tests showing that search rate was significantly less in the *even player display*  
13 compared to the *loose player display*.

14 *Fixation Location: Even player display.* There was no group x fixation location  
15 interaction [ $F(8, 68) = 1.81$ ,  $p = 0.09$ ,  $\eta_p^2 = 0.18$ ]. No comparisons were made between the  
16 amount of time fixating on each location since the number of attacking and defensive players  
17 varied in each trial (see Fig. 2).

18 *Fixation Location: Loose player display.* A group x fixation location interaction was  
19 found [ $F(10, 85) = 2.28$ ,  $p = 0.02$ ,  $\eta_p^2 = 0.22$ ], with post-hoc tests showing that the LOOSE  
20 group fixated on the loose defender more than the TTF group ( $M = 0.39$ ,  $s = 0.03$  vs.  $M =$   
21 0.27,  $s = 0.03$ , respectively). In contrast, the TTF group fixated on A2D2 more than the  
22 LOOSE group ( $M = 0.49$ ,  $s = 0.05$  vs.  $M = 0.42$ ,  $s = 0.04$ , respectively), likely reflecting  
23 A2D2 being positioned centrally and providing a strong lead more than the other players in

1 the video scenarios, thereby capturing the attention of the TTF group (see Fig. 2). No  
2 comparisons were made between the amount of time fixating on each location since the  
3 number of attacking and defensive players varied in each trial.

4 \*\*\* Figure 2 near here \*\*\*

## 5 **Discussion**

6 We examined the influence of two instructional foci on the decision-making accuracy  
7 of skilled performers when viewing video scenarios in Australian football. An important  
8 initial step was to ensure that the different groups adhered to their instructional sets. Given  
9 that research has demonstrated the importance of early fixations in decision-making in sport  
10 (Glockner, Heinen, Johnson, & Raab, 2012), the location of the first fixation was used as an  
11 indicator of whether this had occurred. This extends previous research which did not  
12 ascertain whether participants had followed instructions. Previous attentional-focus research  
13 has simply assumed that participants have followed instructions without any measure to  
14 support this assumption (e.g., Wulf & Su, 2007). Visual search data verified that the attention  
15 of each instructional group (i.e. LOOSE and TTF) was directed towards the loose defender  
16 and the first clear option, respectively. Moreover, a difference was found in the *loose player*  
17 display where the LOOSE group attended to the loose defender more than the TTF group  
18 and, conversely, the TTF group fixated on the player providing a strong central lead (A2D2)  
19 more than the LOOSE group.

20 The main aim of the experiment was to examine the influence that short-term  
21 instructional foci has on decision-making accuracy of skilled performers. In general, there  
22 was a lack of systematic difference among the three groups in decision-making accuracy and,  
23 thus, our hypothesis that groups receiving instructions would demonstrate superior decision-  
24 making accuracy was not supported. Specifically, there were no differences observed

1 between either of the two instructional groups and the (control) group given no instructions.  
2 In fact, fixation location data suggested that the NI group adopted visual search strategies that  
3 did not differ from that of the TTF group – that is, their attention was drawn to the teammate  
4 presenting a strong lead in the centre of the display. This is not surprising given the  
5 perceptual-cognitive adaptations that are pre-eminent among skilled performers (Williams &  
6 Ford, 2008), and it is likely that such performers have developed patterns of behaviour (i.e.  
7 visual search strategies) to cope with complex scenarios in the field of play.

8         The only difference found in decision-making accuracy was between the LOOSE and  
9 TTF groups in the *even player display*. This result was unexpected given the nature of the  
10 LOOSE instruction in a condition where there was no loose defender. However, when each of  
11 the *even player display* scenarios were examined in greater detail, it was observed that the  
12 significant difference between the decision-making accuracy of the two groups was attributed  
13 to large differences in three of the six scenarios. These three trials all had one common  
14 feature – there was a strong lead drawing the decision selection of the TTF group, but it was  
15 not considered the correct decision by the coaching panel. When visual search patterns were  
16 analysed in these three scenarios, no differences were observed among the groups. We  
17 therefore speculate that, despite attending to the same locations as the LOOSE group, the  
18 TTF group did not make the correct decision due to adherence to their instruction. It appears  
19 possible that the TTF instruction lead to attentional capture, thereby hindering the  
20 participants' ability to differentiate between the first option (usually a strong lead) and the  
21 correct option which may have appeared later. Previous research in Australian football has  
22 demonstrated that attention is first directed to teammates who provide strong leads (Farrow &  
23 Mann, 2006); hence, the conversion of the TTF heuristic (Johnson & Raab, 2003; Raab &  
24 Johnson, 2007) to an instruction, as done in the present study, may have reduced the ability of  
25 the TTF group to pick-up critical information from other locations in the display. This

1 suggestion resembles the inattentional blindness phenomenon, where performers fail to detect  
2 an unexpected object if attention is focussed on another location (Mack & Rock, 1998;  
3 Simons & Chabris, 1999).

4         The secondary aim of this study was to assess the effect that performer experience had  
5 on the influence of instructions. It was found that less experienced participants in the TTF  
6 instructional group were primarily responsible for the poorer decision-making performance of  
7 that group. These data for highly-skilled (i.e. playing in the elite national competition) lesser  
8 and more experienced performers extend previous findings where ‘less experienced’  
9 performers were of novice standard only (Furley, et al., 2010). These data also suggest that  
10 less experienced players are more likely to adhere to a coaching instruction, while  
11 experienced players rely more on their ‘know-how’ to regulate their decision-making  
12 performance. These findings also demonstrate a potential problem with coaching directives,  
13 in that certain instructions (e.g. “take the first option”) may create inattentional blindness in  
14 developing or less experienced players more so than in experienced performers. This finding  
15 is consistent with recent research that demonstrates that experienced performers are less  
16 likely to show inattentional blindness than performers with little experience in the domain  
17 (Furley, et al., 2010).

18         Whilst the present findings are limited by the small sample size, the results do have  
19 important implications for practitioners involved in facilitating perceptual-cognitive skill in  
20 team field sports. It is clear that influencing the decision-making accuracy of highly-skilled  
21 and experienced performers is very difficult with an acute instructional prompt, despite this  
22 practise being commonplace in applied settings. This factor is likely due to the relative  
23 strength of the experienced performers’ existing pattern of behaviour and the short-term  
24 nature of the instructional intervention. Therefore, coaches should be aware that an extensive  
25 period of practice with constant reinforcement of the instruction is more likely required to

1 influence the decision making of skilled and experienced performers. For lesser experienced  
2 performers, it appears that decision making is more easily influenced. There was some  
3 support to show that the instruction “take the first option” was detrimental to performance in  
4 certain scenarios, with less experienced performers most influenced, although further work is  
5 clearly required. Similarly, continued research is required to determine how the task  
6 complexity that is inherent in team field sports can be simplified with instruction and,  
7 importantly, the duration required to change the decision-making behaviour of skilled  
8 performers.

9

## References

- 1  
2  
3 Beilock, S. L., Carr, T. H., MacMahon, C., & Starkes, J. L. (2002). When paying attention  
4 becomes counterproductive: Impact of divided versus skill-focused attention on  
5 novice and experienced performance of sensorimotor skills. *Journal of experimental  
6 psychology: Applied*, 8(1), 6-16.
- 7 Canal-Bruland, R. (2009). Guiding visual attention in decision making - verbal instructions  
8 versus flicker cueing. *Research Quarterly for Exercise and Sport*, 80(2), 369-374.
- 9 Farrow, D., & Mann, D. (2006). The influence of definitive movement on decision making  
10 choice. *Excel in sport: internal AIS research in sport*.
- 11 Farrow, D., McCrae, J., Gross, J., & Abernethy, B. (2010). Revisiting the relationship  
12 between pattern recall and anticipatory skill. *International Journal of Sport  
13 Psychology*, 41(1), 91-106.
- 14 Field, A. (2009). *Discovering statistics using SPSS* (3rd ed.). London, England: SAGE  
15 Publications Ltd.
- 16 Furley, P., Memmert, D., & Heller, C. (2010). The dark side of visual awareness in sport:  
17 Inattention blindness in a real-world basketball task. *Attention, Perception, &  
18 Psychophysics*, 72(5), 1327-1337.
- 19 Girden, E. R. (1992). *ANOVA: Repeated measures*. Newbury Park, CA: Sage.
- 20 Glockner, A., Heinen, T., Johnson, J. G., & Raab, M. (2012). Network approaches for expert  
21 decisions in sport. *Human Movement Science*, 31(2), 318-333.
- 22 Hepler, T. J., & Feltz, D. J. (2012). Take the first heuristic, self-efficacy, and decision-  
23 making in sport. *Journal of Experimental Psychology: Applied*(April), No Pagination.
- 24 Johnson, J. G., & Raab, M. (2003). Take the first option: option-generation and resulting  
25 choices. *Organisational behaviour and human decision processes*, 91, 215-229.

- 1 Kirlik, A., Walker, N., Fisk, A. D., & Nagel, K. (1996). Supporting perception in the service  
2 of dynamic decision making. *Human factors*, 38(2), 288-299.
- 3 Mack, A., & Rock, I. (1998). *Inattentional Blindness*. Cambridge, England: MIT Press.
- 4 Peat, J., & Barton, B. (2005). *Medical Statistics: A guide to data analysis and critical*  
5 *approach*. Massachusetts, USA: Blackwell Publishing Ltd.
- 6 Raab, M. (2003). Decision making complexity in sports: Influence of complexity on implicit  
7 and explicit learning. *International Journal of Sport and Exercise Psychology*, 1, 406-  
8 433.
- 9 Raab, M., & Johnson, J. G. (2007). Expertise-based differences in search and option-  
10 generation strategies. *Journal of Experimental Psychology: Applied*, 13(3), 158-170.
- 11 Schutz, A. C., Braun, D. I., & Gegenfurtner, K. R. (2011). Eye movements and perception: A  
12 selective review. *Journal of Vision*, 11(5), 1-30.
- 13 Simons, D. J., & Chabris, C. F. (1999). Gorillas in our midst: sustained inattentional  
14 blindness for dynamic events. *Perception*, 28, 1059-1074.
- 15 Tabachnick, B. G., & Fidell, L. S. (1989). *Using multivariate statistics* (2nd ed.). New York,  
16 USA: Harper & Collins Publishers, Inc.
- 17 Vaeyens, R., Lenoir, M., Williams, A. M., Mazyn, L., & Phillippaerts, R. M. (2007). The  
18 effects of task constraints on visual search behavior and decision-making skill in  
19 youth soccer players. *Journal of Sport and Exercise Psychology*, 19, 147-169.
- 20 Williams, A. M., & Ford, P. R. (2008). Expertise and expert performance. *International*  
21 *Journal of Sport and Exercise Psychology*, 1(1), 4-18.
- 22 Williams, A. M., Huys, R., Canal-Bruland, R., & Hagemann, N. (2009). The dynamical  
23 information underpinning anticipation skill. *Human Movement Science*, 28, 362-370.
- 24 Wulf, G., & Su, J. (2007). An external focus of attention enhances golf shot accuracy in  
25 beginners and experts. *Research Quarterly for Exercise and Sport*, 78(4), 384-389.



1 Figure Captions.

2

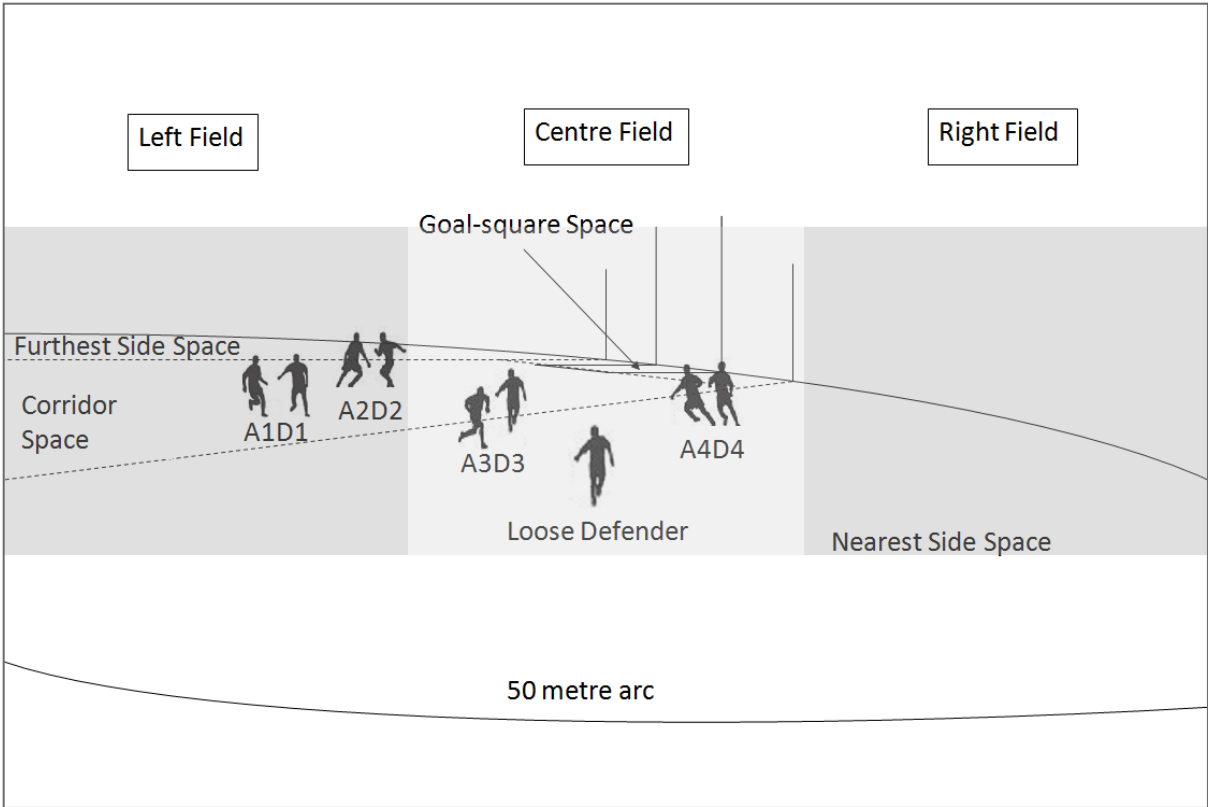
3 Figure 1. The two coding systems used to assess fixation location – (a) the 10 locations  
4 (A1D1, A2D2, A3D3, A4D4, loose defender, nearest side space, furthest side space, goal  
5 square space, corridor space, and an unclassified area), and (b) the three general areas (left  
6 field, centre field, and right field). In actual video footage, attacking players wore red shirts  
7 and defenders wore yellow shirts.

8

9 Figure 2. Fixation characteristics while viewing video scenarios of Australian football. The  
10 proportion of total time fixating on specific locations in two types of video scenarios is  
11 shown in (A) displays with an even number of attackers and defenders, and (B) displays with  
12 an extra (loose) defender. Locations were divided into attacker/defender positions (e.g. A1D1  
13 is the first attacker and defender from the left of the display), open space, and the loose  
14 defender (in 'B'). Players were divided into three groups: (i) LOOSE (■ n = 7) – instructed  
15 to “keep the ball away from the loose defender; (ii) TTF (■ n = 6) – instructed “take the first  
16 option”; and (iii) NI (□ n = 7) given no instruction. These data underwent square-root  
17 transformation. Error bars represent standard deviation. \*TTF group different from LOOSE  
18 group, and <sup>\$</sup>LOOSE group was different from TTF group. Significance was set at  $p \leq 0.05$ .

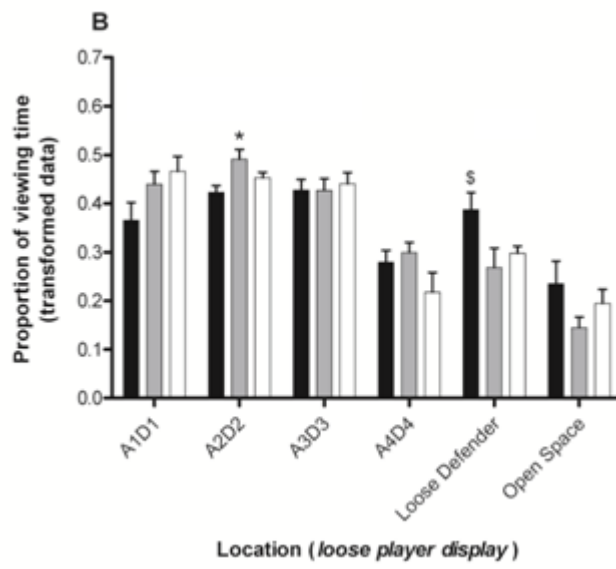
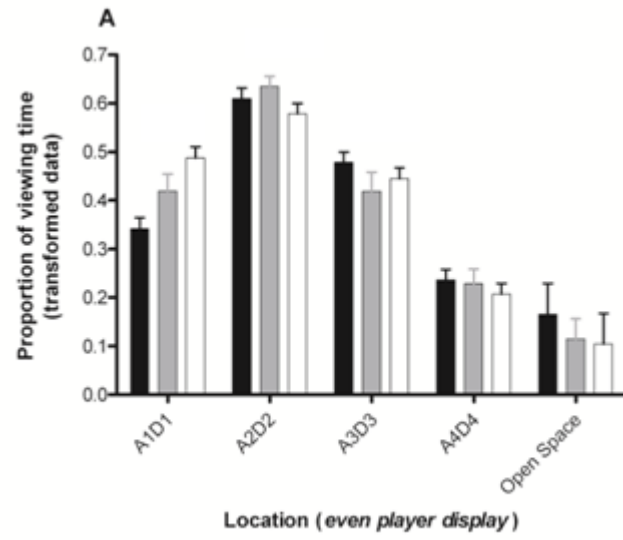
19

20



1

2 Figure 1.



- 1
- 2
- 3

4 Figure 2.

- 5

1 Table 1. Visual search behaviour characteristics of professional Australian football players  
 2 while viewing video simulations of game-specific scenarios.

<b>Visual search characteristics</b>	<b>LOOSE (n = 7)</b>	<b>TTF (n = 6)</b>	<b>NI (n = 7)</b>	<b>Mean of the groups combined (n = 20)</b>
<i>Even player display</i>				
Mean number of fixation	5.8 (1.0)	6.0 (1.7)	5.6 (1.1)	5.8 (0.3) *
Mean fixation duration (ms)	576.5 (152.4)	562.1 (115.2)	661.2 (188.9)	600.0 (35.2) *
Search rate (fixations/s)	1.7 (0.3)	1.7 (0.3)	1.5 (0.4)	1.6 (0.1) *
<i>Loose player display</i>				
Mean number of fixation	7.8 (1.1)	7.5 (1.2)	7.9 (1.3)	7.7 (0.3)
Mean fixation duration (ms)	417.3 (77.1)	436.0 (68.8)	428.6 (110.9)	427.3 (0.3)
Search rate (fixations/s)	2.1 (0.3)	2.0 (0.3)	2.1 (0.5)	2.1 (0.1)

3 Data are represented as mean (s). \*Significantly different ( $p < 0.05$ ) from the respective value  
 4 in the loose player display.